

financial review

Group Simplified Financial Position

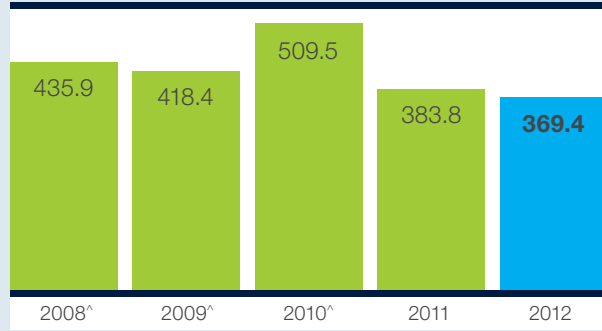
	2012 S\$'000	2011 S\$'000	2010* S\$'000	2009* S\$'000	2008* S\$'000
Assets					
Property, plant and equipment	362,548	394,086	427,783	462,534	490,297
Investment properties	2,089,033	1,754,259	1,730,069	1,174,465	1,140,180
Investments	884,741	1,065,543	1,269,900	756,531	979,092
Cash and cash equivalents	372,459	392,514	460,995	299,253	211,024
Trade and other receivables	186,889	156,136	264,124	458,277	252,417
Inventories	27,079	37,317	26,974	29,370	36,281
Other assets	134,496	88,919	54,157	54,928	41,414
Total	4,057,245	3,888,774	4,234,002	3,235,358	3,150,705
Shareholders' interests					
Capital and reserves	2,242,346	2,232,005	2,226,282	2,055,176	2,088,899
Non-controlling interests	82,716	74,584	79,744	9,486	12,378
Liabilities					
Borrowings					
Non-current	1,280,322	1,011,168	860,114	723,393	573,616
Current	3,293	100,800	570,800	870	800
Trade and other payables					
Non-current	32,953	27,776	21,438	22,858	21,924
Current	278,683	296,670	286,861	254,838	272,260
Taxation					
Deferred	47,227	49,481	54,161	80,232	75,461
Current	81,856	89,488	120,213	71,584	92,173
Other liabilities	7,849	6,802	14,389	16,921	13,194
Total	4,057,245	3,888,774	4,234,002	3,235,358	3,150,705

* Certain figures have been reclassified to conform with current year's presentation.

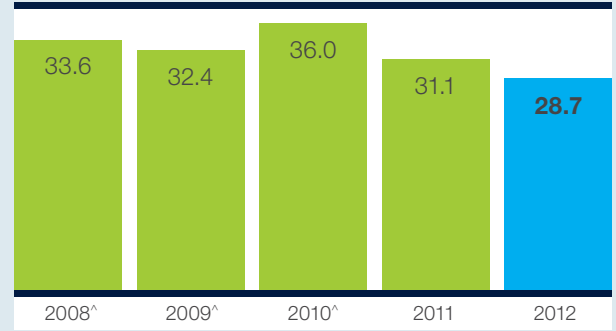
Group Quarterly Results

	2012					2011				
	1st Qtr S\$'000	2nd Qtr S\$'000	3rd Qtr S\$'000	4th Qtr S\$'000	Full Year S\$'000	1st Qtr S\$'000	2nd Qtr S\$'000	3rd Qtr S\$'000	4th Qtr S\$'000	Full Year S\$'000
Operating revenue	332,406	298,451	331,840	310,216	1,272,913	318,717	287,820	328,820	315,615	1,250,972
Operating profit	121,230	90,072	112,643	86,297	410,242	116,305	78,890	110,226	103,617	409,038
Profit before taxation	121,089	96,854	119,938	103,779	441,660	123,336	88,925	132,783	111,638	456,682
Profit attributable to shareholders	97,461	84,142	99,780	84,159	365,542	102,287	75,416	114,817	96,055	388,575
Earnings per share (S\$)	0.06	0.05	0.06	0.06	0.23	0.06	0.05	0.07	0.06	0.24

Profit after Taxation (S\$m)



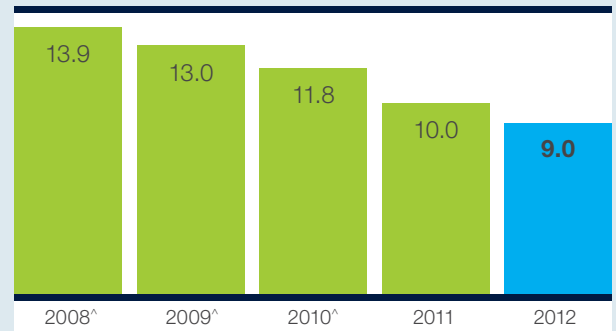
Return on Operating Revenue (%)



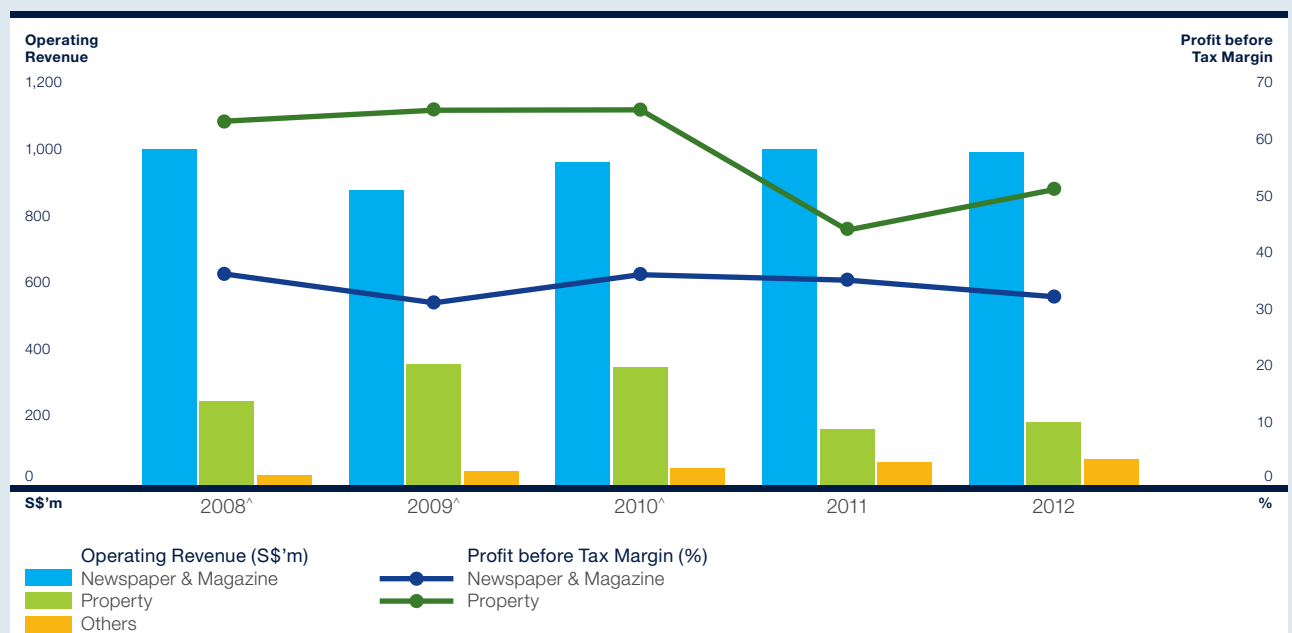
Earnings Per Share (S\$)



Return on Assets (%)



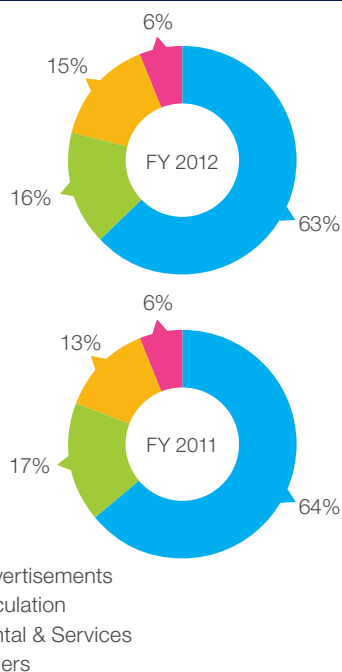
Segmental Operating Revenue and Profit Margin



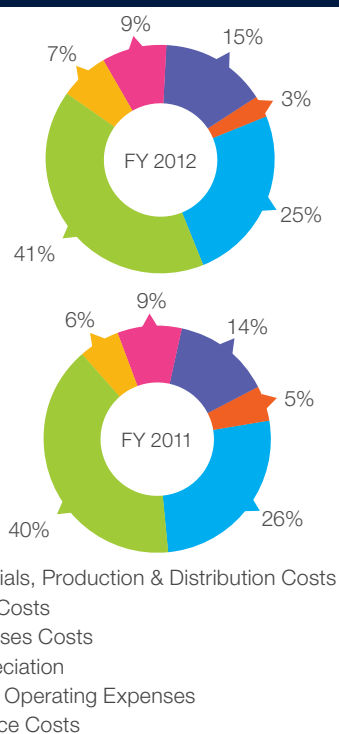
[^] FY 2008 to FY 2010 included profits from the Group's Sky@eleven development.

financial review

Operating Revenue Composition



Cost Composition



REVIEW OF RESULTS FOR FY 2012

Group operating revenue of S\$1,272.9 million for FY 2012 was S\$21.9 million (1.8%) higher compared to FY 2011. Revenue for the Group's Newspaper and Magazine business of S\$1,002.8 million was marginally lower by S\$10.5 million (1.0%) compared to FY 2011. Print advertisement revenue was S\$769.4 million, slightly down by S\$5.3 million (0.7%) compared to the previous year. Circulation revenue declined by S\$4.3 million (2.1%) to S\$202.9 million.

Rental income for the Group grew by S\$23.5 million (14.0%) to S\$191.4 million. The Clementi Mall recorded an increase in rental income of S\$18.6 million (100.6%) on the back of a full year's operations. Paragon's rental income increased by S\$4.6 million (3.1%) as a result of higher rental rates achieved.

Operating revenue from the Group's other businesses improved by S\$8.9 million (12.8%) to S\$78.7 million, with increased contribution from the exhibitions business.

Materials, production and distribution costs increased by S\$2.2 million (1.0%). Newsprint costs were lower by S\$1.0 million (1.0%) while distribution costs rose by S\$5.4 million (23.4%) partly due to costs from newspaper subscription drives.

Staff costs rose by S\$11.7 million (3.4%) due to salary increments and increased headcount from the acquisition of ACP Magazines Pte Ltd, partially offset by a reduced variable bonus provision.

The increase in premises costs of S\$7.0 million (12.7%) was attributable to The Clementi Mall being fully operational this year, and higher utilities cost overall.

Other operating expenses rose by S\$14.8 million (12.1%) due to step-up in overheads in tandem with increased business activities and inflationary pressures.

Finance costs fell by S\$15.4 million (38.6%) due to reduced average level of borrowings coupled with lower interest rates.

Consequently, the Group's recurring earnings of S\$410.2 million for FY 2012 was S\$1.2 million (0.3%) higher compared to FY 2011.

Investment income fell by S\$17.8 million (35.3%) to S\$32.6 million due to mark-to-market losses arising from volatility in foreign exchange rates, and lower dividend and interest income.

Overall, net profit attributable to shareholders was S\$365.5 million, lower by S\$23.0 million (5.9%) compared to FY 2011.